

# Total Return Fund

Investor: **BIATX** Institutional: **BAFTX**

Third Quarter 2017

## INTERMEDIATE CORE FIXED INCOME

### WHY INVEST IN BROWN ADVISORY TOTAL RETURN FUND?

**The Fund seeks to maximize potential total return through a diversified selection of intermediate-term, high-quality fixed income securities concentrated on our best ideas.** This approach follows Brown Advisory's long history of managing core fixed income portfolios that have the flexibility to respond to changing market conditions and interest-rate environments. The Fund seeks to provide investors with a foundation for stability in their investment portfolios.

**We believe that our investment process seeks to add alpha and control risk.** We have a time-tested process that incorporates bottom-up, fundamental credit research, which drives security selection and emphasizes risk mitigation, and proprietary decision-making models that allow us to better identify market dislocations. We seek to identify opportunities for significant price appreciation potential, not just current yield, and focus attention to actively managing average duration to fall between three to seven years.

**The Fund benefits from the philosophy, process and people at Brown Advisory.** We follow a philosophy that fixed income strategies built from a foundation of stability coupled with fundamental credit research can seek to generate alpha and control risk. Portfolios are concentrated based on credit selection, but diversified across sectors. We have a culture and firm equity ownership structure that attract and retain professionals who share those beliefs, and we follow a repeatable investment process that helps us stay true to our philosophy.

Fund Manager: Thomas D.D. Graff, CFA

Benchmark Index: Bloomberg Barclays Aggregate Bond Index

### OBJECTIVE

The Brown Advisory Total Return Fund seeks to provide a competitive total return consistent with the preservation of principal.

### INVESTMENT APPROACH

Brown Advisory employs a bottom-up, fundamental investment process that looks for companies that are believed to be undervalued and offer an attractive balance of upside and downside potential. We seek to identify cases where improving balance sheets, business conditions becoming more favorable, or supply changes, which could temporarily cause a security to become underpriced, can cause price appreciation over time.

Sector selection is based on a combination of quantitative and fundamental inputs, including our outlook for interest rate policy, credit conditions, inflation, etc. We do not make portfolio decisions based on economic forecasts. We consider a range of possible scenarios and look for investments that can perform reasonably well across all scenarios or that are likely to perform favorably in highly probable scenarios with limited downside risk, given other possibilities.

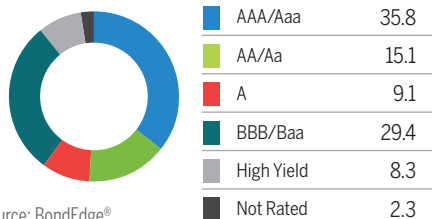
The portfolio can invest in all sectors and maturities of the U.S. dollar bond market, including related derivatives. The portfolio can invest up to 20% in below investment-grade securities.

### INVESTMENT SUITABILITY

This Fund may be appropriate for investors seeking income and capital appreciation, and aiming to diversify their portfolio with a traditional core bond strategy that can act as a ballast to their portfolio.

### CREDIT QUALITY COMPOSITION

(% As of 09/30/2017)



Source: BondEdge®

Credit quality is calculated using ratings assigned by Moody's. If Moody's does not rate a holding then Standard & Poor's is used. If Moody's and Standard & Poor's do not rate a holding then Fitch is used. A bond is considered investment grade if its credit rating is BBB- or higher according to Standard & Poor's; more specifically, a rating of "AAA" represents the highest credit quality with minimal risk of default and a rating of "BB" or below represents speculative financial security. High Yield, if noted, includes holdings that are rated BB+ or lower according to Moody's. Not Rated category, if noted, includes holdings that are not rated by any rating agencies. All ratings are as of 09/30/2017.

### DURATION DISTRIBUTION

% of Net Assets as of 09/30/2017	FUND	BLOOMBERG BARCLAYS AGG. INDEX
Less than 1 Year	27.7	0.2
1 to 3 Years	16.4	22.9
3 to 5 Years	26.6	35.3
5 to 7 Years	19.8	19.0
7 to 10 Years	8.2	8.2
Greater than 10 years	1.3	14.4

Source: BondEdge®. Duration distribution includes cash and equivalents. Distribution is subject to change and should not be considered a suggestion or a recommendation to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned. It should not be assumed that investments in such securities have been or will be profitable.

### FUND PROFILE

Inception Date	10/30/2014
# of Holdings	209
Expense Ratio	
Investor Class (BIATX)	0.56%
Institutional Class (BAFTX)	0.51%
Minimum Investment	
Investor Class (BIATX)	\$100
Institutional Class (BAFTX)	\$1,000,000

Source: BondEdge®

### PORTFOLIO CHARACTERISTICS

% As of 09/30/2017	FUND	BLOOMBERG BARCLAYS AGG. INDEX
Effective Duration (years)	5.2	6.0
Avg. Life (years)	8.8	8.3

Source: BondEdge® Characteristics include cash and equivalents.

### SECTOR DIVERSIFICATION

% of Net Assets as of 09/30/2017	FUND	BLOOMBERG BARCLAYS AGG. INDEX
Cash & Equivalents <sup>#</sup>	-2.3	--
Treasuries	6.0	36.9
Agencies	-0.2	7.0
Securitized <sup>†</sup>	55.6	30.5
Corporates	36.3	25.6
Municipal - Revenue	2.3	--
Municipal - Taxable	2.3	--

Source: BondEdge®. Cash balance can be negative to reflect economic exposure to derivatives and other forward contracts. <sup>†</sup>Securitized includes Mortgage-Backed Securities (MBS), Commercial MBS and Asset-backed Securities (ABS). Sector diversification includes cash and equivalents. The information provided in this material is not intended to be and should not be considered to be a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned. It should not be assumed that investments in such securities have been or will be profitable. Figures may not total 100% due to rounding.

## AVERAGE ANNUAL TOTAL RETURNS % (As of 09/30/2017)

	3 MOS.	YTD	1 YR.	SINCE INCEPTION
Brown Advisory Total Return Fund				
Investor Class - BIATX Inception: 10/30/2014	1.13	3.84	0.72	2.58
Institutional Class - BAFTX Inception: 10/30/2014	1.04	3.78	0.67	2.60
Bloomberg Barclays Aggregate Bond Index	0.85	3.14	0.07	2.41
<b>Excess Return vs. Index (Investor)</b>	<b>0.28</b>	<b>0.70</b>	<b>0.65</b>	<b>0.17</b>
Morningstar % Rank in Category (Investor)			46	--
# of funds in Intermediate-Term Bond Fund			985	--

Gross Expense Ratios: **0.56% (Investor), 0.51% (Institutional)** Source: U.S. Bank

Performance data quoted represents past performance and is no guarantee of future results. Performance for periods greater than one year is annualized. Current performance may be lower or higher than the performance data quoted. Investment return and principal value will fluctuate so that an investor's shares, when redeemed, may be worth more or less than original cost. Shares redeemed or exchanged within 14 days of purchase will be charged a 1.00% fee. Performance data quoted does not reflect the redemption or exchange fee. If reflected, total returns would be reduced. For the most recent month end performance, please call 1-800-540-6807. Short-term performance, in particular, is not a good indication of the Fund's future performance, and an investment should not be made based solely on returns.

## TOP 10 HOLDINGS (As of 09/30/2017)

	SECURITY	% PORTFOLIO		SECURITY	% PORTFOLIO
1	First American Treasury Obligations Fund, 0.90%	9.3	6	Freddie Mac Gold Pool, 2.50%	1.7
2	United States Treasury Note/Bond, 0.75% Due 10/31/2017	5.1	7	Fannie Mae Pool AS2249, 4.00% Due 04/01/2039	1.4
3	Freddie Mac Gold Pool, 3.50%	3.1	8	Freddie Mac Gold Pool, 3.00%	1.4
4	Fannie Mae Pool, 3.50%	2.7	9	Ginnie Mae II Pool, 3.00%	1.1
5	Fannie Mae Pool, 3.00%	2.3	10	Highbridge Loan Management 4-2014 Ltd 4A-2014 A2A, 3.36% Due 07/28/2025	1.1

Source: U.S. Bank

Fund holdings include cash and equivalents and are subject to change and should not be considered a recommendation to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned.

## EXPERIENCED MANAGEMENT



### THOMAS D.D. GRAFF, CFA

Thomas Graff is the head of fixed income, portfolio manager of the Brown Advisory Total Return Fund and co-portfolio manager of the Brown Advisory Strategic Bond Fund.

Investment experience dating from 1999; joined Brown Advisory 1999; manager since fund inception

### BROWN ADVISORY: AN INDEPENDENT INVESTMENT FIRM

that offers a wide range of solutions to institutions, corporations, nonprofits, families and individuals. Our mission is to make a material and positive difference in the lives of our clients by providing them first-rate investment performance, customized strategic advice and the highest level of personalized service.

- Founded in 1993
- Independent since 1998
- 100% of colleagues own approximately 70% of the firm

Before investing, you should carefully consider the Fund's investment objectives, risks, charges and expenses. This and other information is in the summary or statutory prospectus. A copy of which can be obtained by calling 1-800-540-6807 or visiting the Fund's website, [www.brownadvisoryfunds.com](http://www.brownadvisoryfunds.com). Please read the prospectus carefully before investing.

**Investments in debt securities typically decrease in value when interest rates rise. This risk is usually greater for longer-term debt securities. Investments in Asset-Backed and Mortgage-Backed securities include additional risks that investor should be aware of including credit risk, prepayment risk, possible illiquidity and default, as well as increased susceptibility to adverse economic developments. Investments in lower rated and non-rated securities present a great risk of loss to principal and interest than higher rated securities. In addition, the fund is susceptible to risks from investments in derivatives, U.S. Government securities, and changes in interest rates.**

The **Bloomberg Barclays Aggregate Bond Index** (Bloomberg Barclays Agg Bond Index) is an unmanaged, market-value weighted index comprised of taxable U.S. investment grade, fixed rate bond market securities, including government, government agency, corporate, asset-backed, and mortgage-backed securities between one and ten years. Bloomberg Barclays Indices are trademarks of Bloomberg or its licensors, including

Barclays Bank PLC. It is not possible to invest directly in an index.

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Morningstar Rankings represent a fund's total-return percentile rank relative to all funds that have the same Morningstar Category. The highest percentile rank is 1 and the lowest is 100. It is based on Morningstar total return, which includes both income and capital gains or losses and is not adjusted for sales charges or redemption fees. Past performance is no guarantee of future results.

**Diversification does not assure a profit, nor does it protect against a loss in a declining market.**

### Terms and Definitions for Fund Characteristics

**Alpha** takes the volatility (price risk) of a mutual fund and compares its risk-adjusted performance to a benchmark index.

**Effective Duration** is a time measure of a bond's interest-rate sensitivity, based on the weighted average of the time periods over which a bond's cash flows accrue to the bondholder.

**Average Life** is the average period of time for all principal dollars to be returned to investors.

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